

TO REAL ESTATE PROFESSIONALS

ABOUT REGISTERING CUSTOMERS

You are extremely important to us. The success of our neighborhoods are dependent upon the professionalism of agents and brokers. Nothing of value happens in our industry until a sale occurs. Soundbuilt Homes rewards the efforts of real estate professionals according to the following scenarios:

REGISTRATION OPTION #1 • ACCOMPANY YOUR BUYER: When you personally accompany a new customer to one of our neighborhoods on their first visit, and the customer has identified you as their agent at initial registration, you are entitled to the published selling office commission (SOC) at closing.

REGISTRATION OPTION #2 • REGISTER BEFORE FIRST VISIT: When you and/or your customer registers prior to their first visit, identifies you as their broker, and you attend their first visit or contact us directly within 24 hours afterwards, you are entitled to the published SOC at closing.

REGISTRATION OPTION #3 • REGISTER AFTER FIRST VISIT: When you and/or your customer registers and identifies you as their broker, and you have neither attended the first visit nor contacted us directly within 24 hours of the first visit, and the buyer has not made an offer yet, you are entitled to 1% SOC at closing.

REGISTRATION OPTION #4 • ACCOMPANY YOUR BUYER, BUT NOT REGISTERED: When your customer registered online and did not identify you as their broker, but you personally accompanied them on their first visit, you are entitled to 1% SOC at closing. If none of these scenarios have occurred, then you do not qualify for an SOC. All registrations are valid for all Soundbuilt Homes communities. Registrations are good for 90 days from the day of registration and may be renewed under certain conditions. Thank you for considering one of our neighborhoods for your clients. For additional information, see the site agent.

Thank you!

Soundbuilt Homes